

## The TenStep Advantage

TenStep has an unbeatable combination of products and services to help companies all over the world to meet their business goals. Here are ten reasons to contact TenStep today at [info@tenstep.com](mailto:info@tenstep.com).

### 1. Product advantage

- A full and integrated set of business methodologies, starting with an idea, determining which ideas get funded into projects, managing the projects and then supporting the resulting products long term. Our products include:
  - Business planning / portfolio management
  - Setting up and running Project Management Offices
  - Project management
  - Project lifecycles
  - Application support
- Consistent with the PMBOK and ISO10006. Our processes can be used to elevate your organization to CMM2 (project management), CMM3 (Lifecycle) and higher.
- Focused on the practical implementation within your organization - not an academic or theoretical view.
- Flexible and scalable to meet the demands of large projects while not stifling smaller ones. (small methodology for small projects, large methodology for large projects)
- Full company license to the authoritative Max Widemann Comparative Glossary of Project Management Terms, to make sure all of your people are speaking consistently.
- Tool independent, which allows you to build good processes first and worry about tools second.

### 2. Training advantage

- A full set of basic and advanced classes to support these business methodologies through [TenStep Academy](#).
- Global Registered Education Providers (REP) of the Project Management Institute (PMI)



### 3. Consulting advantage

- A full set of consulting services to help you fully leverage our methodology products and training.

### 4. US and Worldwide advantage

- Available and supported across the US, through TenStep Consulting Services and our growing network of US offices.
- Supported in 14 languages and many countries around the world through [TenStep Worldwide](#).

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### 5. Time and cost advantage ("Methodology in a box")

- A full featured "Methodology in a box", including processes, procedures, best practices, techniques, research libraries, Visio and MindMap models, training curriculum, etc. There are also hundreds of relevant templates you can use today.
- Available in a prepackaged CD to install directly on your Intranet for immediate access. You can add your own processes and templates to create an internal methodology portal or processes, templates and business practices.
- Allows you to get moving. Using our products and services allows you to get going much quicker than starting from scratch.
- TenStep takes the burden of methodology management: enhancement, further development, translation.
- Focused on implementation. It closes the gap between the general framework of knowledge areas and process groups from the PMBOK and the need to put PMI concepts to work.



### 6. Satisfy all key stakeholders advantage

- Executives will find business processes / portfolio management (PortfolioStep) and our project management office framework (PMOStep).
- Project managers and project team members have our project management processes (TenStep and TenStep PB) and project lifecycle (LifecycleStep)
- Application support managers and staff will find our application support framework (SupportStep).

### 7. Cost advantage

- Flexible pricing to meet your needs
  - Organization and individuals
  - Options to allow you to rebrand our products in your own name
  - Pricing per individual product or bundled together at discounted prices
- Proven products with over 3,300 licenses issued.

### 8. Partnering advantage

- Full range of business collaboration and partnerships including Global Office Program, Local Office Program, Resellers and Affiliates.

### 9. Tom Mochal advantage

- Processes created by Tom Mochal, internationally recognized authority on project management, PMOs, portfolio management, project lifecycle and application support. Tom has published seven books and over 550 articles and columns. Tom was recently recognized as the winner of PMI's Contribution of the Year Award.



TenStep, Inc.  
2363 St. Davids Square  
Kennesaw, GA 30152

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### 10. "Put it all together" advantage

- One or two of these advantages would be something to brag about. Three or four advantages would be outstanding. Combine all of these advantages and you have an internationally recognized powerhouse! That's TenStep.

Contact us today to see how we can leverage our strengths to help you meet your business goals. [info@tenstep.com](mailto:info@tenstep.com)